

TJERNLUND PRODUCTS

Specified Systems Full Line Webinar

2012

Instructor: John Sterner

A. Description

This 60 minute webinar is designed to offer information and marketing strategies on the Specified Systems line offered by Tjernlund Products. It will cover design and specifications, controls and the most typical applications. The instructor will give benefits of utilizing the equipment while providing the necessary information needed to promote and apply these systems.

B. Course Objective

1. To familiarize engineers, salesmen, contractors or any other learner with the Specified Systems line.
2. To provide the learner with the opportunity to understand the Specified Systems line, the available control options and the typical applications where these systems would be used.
3. To provide the necessary information needed to promote and apply these systems.

C. Course Topics

1. Introduction
 - a) About Tjernlund Products
2. Wholesale Products
 - a) Commonly applied models
 - b) Specifications
 - c) Typical applications
3. Modulation Ventilation Systems
 - a) Why these systems would be used
 - b) Controls and accessories
 - c) Different fan models
 - d) Typical Layouts
 - e) Specifications
 - f) Sequence of operation
4. Virtual Vent Design Software
 - a) What it is
 - b) Benefits of software
5. Recap
 - a) Why use modulating draft and combustion air
 - b) Installation pictures